

# Stephanie Vaughan Weichsel

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🏠 West Hollywood, CA

## CORPORATE EXPERIENCE

**EQUA GLOBAL - LOS ANGELES, CA | Blockchain-Enabled SaaS | 2020 - Present**

### Chief Operating Officer

*Leading all operations for a novel blockchain backed cap table management SaaS company*

- **Fundraising:** Organized, led and secured \$2.0 million Seed Funding
- **SEC Transfer Agent:** Manages digital transfer agent for both transfer and new issuance of securities
- **Product:** Launched and manages issuance portal for existing organizations including KYC/AML and accreditation checks through a partnership with Tokensoft
- **Key accomplishment:** Developed, launched and manages NFT product, allowing organizations to claim their own NFT



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**XX NETWORK/ELIXXIR - LOS ANGELES, CA/GRAND CAYMAN | Global Private Cryptocurrency | 2018 - 2020**

### Chief Operating Officer

*Formed, Launched and ran Operations for David Chaum's (digital cash creator) metadata resistant cryptocurrency and messenger*

- **Corporate Structure:** Established Cayman company corporate structure and served as board member of xx Network, SEZC and Privategrity Corporation
- **Operations:** Launched international xx collective meetup app and groups, hired and built marketing efforts and procedures
- **Compliance:** Set up compliance processes including contracts for 200+ BetaNet nodes
- **Key accomplishment:** Formed and managed project strategy pre-launch, organized KYC fundraising round with over 1000 KYC'd investors at a \$400 million valuation

**STREET SHARES - WASHINGTON, D.C. | Venture-Backed Fintech | 2017-2018**

### Head of Capital Markets, Development and Strategy

*Led all strategic initiatives for investor products, including structuring, launching and selling*

- **Strategy:** Developed strategy to achieve equity and debt goals alongside C-suite, ensuring priorities of executive team were acted upon and met
- **Fundraising:** Worked with CEO advising on approach, and facilitating diligence with multiple equity investors for \$23 million Series B raise

## CORPORATE EXPERIENCE

### STREET SHARES - WASHINGTON, D.C. | Venture-Backed Fintech | 2017-2018

#### Head of Capital Markets, Development and Strategy

- **Product:** Led first creation and sale of Mezzanine notes to meet short-term funding shortfall for debt
- **Development:** Solely responsible for StreetShares Capital Markets, including CoC and an institutional reporting platform which facilitated future securitizations, lowering the CoC
- **Key accomplishment:** Led and negotiated two \$30M debt deals for newly launched Government Contract financing product

### LUNACAP VENTURES - NEW YORK, NY | Venture Debt Fund | 2016-2017

#### Associate

*Advised and mentored companies, helping them achieve and sustain financial and operational objectives for consumer and service-based companies*

- **Strategic Planning:** Engaged with founders of portfolio companies on formulating strategies to achieve financial goals, utilizing problem solving and communications skills
- **Due Diligence:** Identified opportunities for financial growth and portfolio expansion, performed due diligence and negotiated debt and equity investments
- **Development:** Helped create Start Your Own Lender (SYOL) with George Popescu which encourages entrepreneurs to start their own lending companies

### HOULIHAN LOKEY - New York, NY | Global Investment Bank | 2014-2017

#### Industrials M&A

*Developed and presented financial analysis to senior executives at PE firms and acquiring companies on Industrial M&A transactions*

- **People Management:** Led 10 analysts across multiple M&A deal teams, resulting in several multi-million dollar transactions
- **Subject Matter Expert:** Knowledge in Environmental Services, Industrial Services, Industrial Technology and Building Products
- **Selected Transactions:** TerraTherm sale to Cascade, Vertex Energy Nevada Facility sale to Clean Harbors

## MILITARY EXPERIENCE

### UNITED STATES MARINE CORPS | 2007-2012

#### CAPTAIN

*Country Vulnerability Assessment Officer, US Central Command Joint Security Office Forward*

- Implemented over 175 anti-terrorism programs across multiple bases while in Afghanistan
- Developed relationships with Afghan Security forces, Afghan National Army and Jordanian and Kuwaiti Armed forces to improve their security measures protecting US citizens under their care

*Aide for Brigadier General Daniel O'Donohue*

- Worked on the Force Structure Review Group, a group responsible for downsizing the USMC, for Secretary of Defense Ashton Carter and Marine Corps leadership
- Prepared information for General O'Donohue's Congressional Testimony

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*Operations Officer, Marine Wing Communications Squadron 18*

- Planned and designed communications architecture and operations, supporting over 300 Marines across multiple theatres including Operation Enduring and Iraqi Freedom

*Communications Officer, 31<sup>st</sup> Marine Expeditionary Unit, Aviation Command Element*

Selected by commanding officer as the first-ever 2<sup>nd</sup> Lt. to serve as a principal officer for the Communications Shop in the Aviation Command Element

*Multi-Channel Radio Platoon Commander, Marine Wing Communications Squadron 18*

- Led, counseled and developed over 50 Marines, including peers
- Directed and coordinated over \$7M of satellite equipment, including the deployment of Marines to multiple countries across the Pacific Command

## BOARD EXPERIENCE

Board Member - Privategrity (Private Technology Company) | 2018 - 2020

Compliance Committee, Economic Substance Committee

Board Member - xx Network (Crypto Network distributed in worldwide auction) | 2018 - 2020

## EDUCATION

- **Columbia Business School** | New York, NY | MBA, Finance & Economics | 2014
- **United States Naval Academy** | Annapolis, MD | BS, Quantitative Economics | 2007